



AJAY KUMAR DAS

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Delhi, 110059

SUMMARY

Experienced academic professional with extensive subject knowledge and excellent interpersonal skills. Motivates and engages students with innovative online and in-person learning programmes. Develops and delivers extra-curricular support to aid students' social, emotional and educational abilities.

SKILLS

- Test preparation
- Time management
- Behavioural strategies
- Educational technology integration
- Group instruction
- Online education platforms

EXPERIENCE

02/2021 - Current

Science Tutor
Home Office

- Adapted teaching strategies to accommodate different learning styles, ensuring all students remained engaged.
- Assessed student coursework and exam papers with precision, providing fair evaluations and recommendations for future success.
- Developed comprehensive lesson plans incorporating various teaching methodologies to facilitate active learning.
- Collaborated with parents and guardians, offering insights into student performance and suggesting strategies for support at home.

03/2019 - 02/2021

Manager of Business Development and Sales
Indoswive Privet Limited

- Spearheaded business development initiatives, identifying new market opportunities to drive revenue growth and expand market share.
- Coordinated cross-functional teams to deliver integrated services solutions, enhancing client satisfaction and retention rates.
- Developed and implemented strategic sales plans to achieve targets and enhance profitability across various sectors.
- Identified prospective clients through strategic research and networking, closing high-value, target-hitting deals.
- Monitored sales performance metrics, identifying areas for improvement and implementing corrective actions to ensure targets were met.

02/2016 - 05/2018

OT Technician
RB memorial Hospital | Darbhanga

- Calibrated and maintained sophisticated medical equipment, ensuring accuracy during surgical procedures.
- Managed disposal of hazardous waste according to health and safety guidelines, protecting patients and staff.
- Organised operating schedules, optimising theatre utilisation and minimising patient waiting times.
- Upheld confidentiality and privacy of patient information in line with legal and ethical standards.
- Conducted regular checks on operating theatre equipment, ensuring functionality and safety standards were met.

EDUCATION

2023

Lalit Narayan Mithila University | Darbhanga, BR
Bachelor of Science: Zoology

- Graduate

2013

MFDK college | Samastipur, Bihar
12th : Science

2009

MMS Paramedical college | Darbhanga, BR
Certificate of Higher Education: OT technician

2007

AICT computer education | Darbhanga, BR
Certificate of Higher Education: Diploma in Computer Application

2006

H.S. SIROPATTI KHATUAHA | Samastipur, Bihar
matriculation : 10th