



Date: June 10<sup>TH</sup>, 2024

## To Whom It May Concern,

This is to certify that **Mr. Ananthu Santhosh** has been employed with **All India Academy** as a **Business Development Manager** from **December 1, 2021**, and is currently still working with us in this capacity.

During his tenure at **All India Academy**, **Mr. Ananthu Santhosh** has demonstrated exceptional skills and dedication in his role. His primary responsibilities include, but are not limited to

- Developing and implementing strategic business plans to expand the Academy's reach and market presence.
- Identifying and pursuing new business opportunities, partnerships, and markets.
- Conducting market research and analysis to inform business strategies and decision-making.
- Building and maintaining strong relationships with clients, partners, and stakeholders.
- Collaborating with various departments to ensure alignment and support for business development initiatives.

**Mr. Ananthu Santhosh** has consistently demonstrated a strong understanding of market dynamics and business strategy. His innovative approach and ability to identify growth opportunities have significantly contributed to the Academy's success. He is an excellent communicator, with the ability to negotiate and close deals effectively.

We highly recommend **Mr. Ananthu Santhosh** for any position or opportunity that requires a skilled and experienced Business Development Manager. We are confident that he will bring the same level of dedication and expertise to any future endeavors.



For **ALL INDIA ACADEMY**

**Proprietor**

Sincerely,

Vivek V