



# NOOH HAMEED



#30,Azadi Road, Edappally north  
P.O,682041

7902827106

noohhameed2@gmail.com

## Skills

- Event planning
- Proposal writing
- Research
- Project management
- Staff management
- Promotional planning
- Revenue forecasting

## Objective

Ambitious Business Development Executive well-versed in recruiting, developing and retaining top-performing teams. Practiced in building strategic relationships to facilitate key business initiatives. Advanced knowledge of change management protocols and merger integration.

## Experience

- New Bright** 14-8-2022 - 3-2-2024  
Business development executive
  - Developed and implemented strategies to customer base and revenue growth
  - Conducted market research and identified potential business opportunities
  - Built relationship with clients,partners and vendors to facilitate successful partnerships
  - Negotiated contracts with clients for new business development initiatives

## Education

- Cochin Public School** 2018  
12th Grade  
7.2
- KMEA college of arts and science** 2022  
Bachelor of business administration